

# Henry Schein 2013

helping you to care



Dear Customer

As part of our mission to become the leader in providing the best quality and value in products and services for our healthcare customers, we would like to welcome you to the new Henry Schein Medical catalogue for 2013.



Henry Schein offers our customers a consistently superior experience through innovative, integrated health care products and services, and, as trusted advisors and consultants, help office-based practitioners provide the best quality patient care and enhance practice management efficiency and profitability.

Henry Schein Medical is your local supplier of equipment, consumables and pharmaceuticals. We offer a wide range of branded consumables and medical equipment as well as top quality own-brand value items, plus a range of services to support Surgeries and Clinics.

Our range of furniture, diagnostics and treatment options is suitable for new premises, extensions, treatment areas, and meets the new challenges of the Primary Care Market.

Our web-based procurement systems helps make ordering easy for you and your team, whilst providing powerful information about your purchasing patterns and savings opportunities. We help you run a more efficient practice, so your time can be spent providing patient care.

#### **About Henry Schein**

The Company offers a comprehensive selection of products and services, including value-added solutions for operating efficient practices and delivering high-quality care.

Our greatest asset is our people - more than 15,000 Team Schein Members who deliver excellence in customer service every day of the year. Behind every one of our customers are highly motivated, multicultural Team Schein Members who share a singular focus on customer service. Henry Schein Medical has specific skills and expertise that can bring significant benefits to a GP practice or CCG. We have five regional field sales business consultants and 10 office sales representatives that are committed to working in partnership with you. We offer business reviews for GP surgeries and CCG's - orders can be placed via our web based ordering or through our knowledgeable team that can also offer technical product information and after-sales service. Our purchasing team can ensure you benefit from the global buying power of Henry Schein and our marketing group runs an exclusive CPD accredited educational programme that no other company in the primary care sector offers. We are aware of the changing market conditions ahead for Primary Care and with this in mind, we at Henry Schein Medical strive to offer an excellent level of support to our customers together with a valued offering to GP practices and Clinical Commissioning Groups. We are providing valuable advice to reduce spend through partnerships in procurement and if CCG's commit to Henry Schein we can discuss individual requirements and rebates where possible.

Why not consider our low-cost, full service equipment and practice financing capabilities, providing you with the options you need to move your business forward?



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We will continue to provide this offering throughout 2013 and beyond, as part of our on-going commitment to 'Helping you to Care'.

**Our 2013 catalogue marks our 35th year of providing equipment, consumables and pharmaceuticals to the Primary Care Market.**

Please take a look through our new catalogue and call us on FREEPHONE 0800 030 4169 or email us at [info@henryscheinmedical.co.uk](mailto:info@henryscheinmedical.co.uk) for further details and to place your orders.

We would like to take this opportunity to thank you for your continued support and we look forward to partnering with you throughout 2013.

**Henry Schein Medical**

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guaranteed great prices,  
friendly experts and a  
wide selection delivered,  
direct to your door

## contact us now

 freephone

0800 0304169

 freefax

0800 0325610

 business hours

We are here to take your orders, provide product information and advice. Please ask us about our latest Special Offers and great deals we would love to offer you.

Monday to Friday  
8:30 - 5:30

 email

[info@henryscheinmedical.co.uk](mailto:info@henryscheinmedical.co.uk)

 internet

[www.henryscheinmedical.co.uk](http://www.henryscheinmedical.co.uk)

- The Henry Schein Medical website offers enhanced searching capabilities to help you find what you need faster
- We have centralised all your ordering tools in one location found within Supplies
- Pay for orders direct onsite using secure payment technology
- Print Copy Invoices Online and Track Orders inc Proof of Delivery
- Request returns and repairs online
- View our current Special Offers, Supplier Promotions and Clearance Lines
- Additionally, all your specific account information will be found within My Account
- If you're a new Henry Schein Medical customer or do not already have a web account, it's easy to create a new account simply go to Create an Online Account to set one up
- For e-commerce support please call 08458509971





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 postal address

Henry Schein Medical  
Medcare House  
Centurion Close  
Gillingham  
Kent, ME8 0SB

If you do not have your own order form you may find it helpful to use the order forms provided in the back of this catalogue.

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 export service

For over 33 years Porter Nash Medical has been supplying medical equipment to healthcare centres in more than 110 countries worldwide.

We are able to supply almost any medical consumable, equipment and laboratory product as well as dental and radiology products.

For further information please contact David Ratcliffe at

[dar@henryscheinmedical.co.uk](mailto:dar@henryscheinmedical.co.uk)  
Tel: +44 (0) 20 7224 1457  
Fax: +44 (0) 20 7224 1694

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 leasing

ChoiceHealth Leasing can introduce a financial and tax-efficient plan to enable you to acquire all the business equipment that you need, when you need it from large equipment to practice furniture and small equipment.

ChoiceHealth can provide a range of financial solutions including leasing, leasing-purchases and hire-purchases, any of which may be flexibly tailored for you to enable you to pay for your new equipment under your terms, and to suit your circumstances.

For more information, please contact ChoiceHealth Leasing on 08700 102120 or contact Malcolm Holmes on 07971 128052 or via email at [malcolm.holmes@henryschein.co.uk](mailto:malcolm.holmes@henryschein.co.uk)

guaranteed great prices,  
friendly experts and a  
wide selection delivered,  
direct to your door

# our delivery and price promise

## ✓ £ ex VAT

- All prices exclude VAT.
- It is our intention to maintain all prices in this catalogue for 2013, however due to market variations and exchange rate fluctuation Henry Schein reserves the right to amend prices without notice. To check current prices and availability please call our sales team.

## ✓ we beat any price

- Before you buy, give us the opportunity to beat any competitor's price. If you find the same product for less, we will beat it. It's as simple as that.

## ✓ quantity break

- Discounts available on orders for multiple quantities of single items, please contact our Sales Team.

## ✓ our price promise

- We save you money, our lowest price guaranteed.
- If within 14 days of purchasing a product from us you can buy it cheaper elsewhere we will refund the difference.
- Our aim is to provide the highest quality products at the most competitive prices.

## ✓ 1.5% discount

- 1.5% DISCOUNT for payment with order.

## ✓ value discount

- Discounts available for a single order of high value, please contact our Sales Team.





## ✓✓ delivery service

- Free deliveries on all orders over £100 ex VAT to all mainland destinations - unless where stated.
- We aim to despatch in-stock items ordered before 5pm the same day with 24hr express parcel delivery service to our account holders.
- Please note all deliveries are sent with one driver to your ground floor entrance.
- For orders less than £100 ex VAT small order handling charge of £5 will be applied.
- There is no extra charge for part delivery.

## ✓✓ guarantee

- Every product, with the exception of consumables and pharmaceuticals, purchased from Henry Schein Medical has at least a 12 month manufacturer's guarantee.
- We reserve the right not to be liable for guarantee on products that have defects or damage resulting from fair wear and tear, neglect, improper use by the user, or failure of the user to comply with the manufacturer's operating instructions.

## ✓✓ direct debit

- Please see page 465 for the direct debit mandate, or call the Sales Team to set up a standing order.

## ✓✓ payments



All cheques should be made payable to Henry Schein Medical.

- By BACS, details are as follows:

HSBC Bank plc  
115 High Street, Sittingbourne,  
Kent, ME10 4AL

Sort code: 40-42-04  
Account number: 41548379  
Account name: Henry Schein Medical

- IBAN code: GB62 MIDL 4042 0441 5483 79  
Swift code: MIDLGB215415

We would be grateful if you would quote your account number on all correspondence.

Please write your Account Number here for quick easy reference.

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## ✓✓ accounts

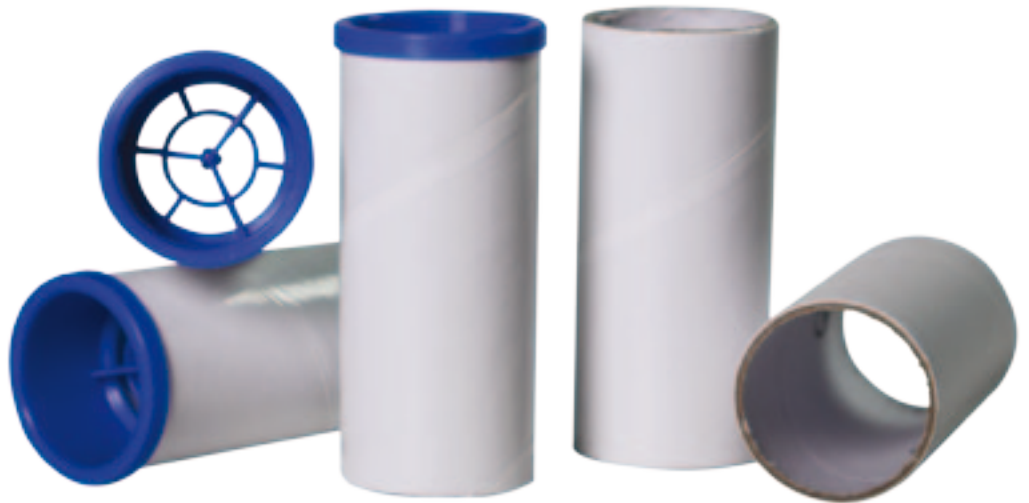
- Open an account with Henry Schein Medical and save time and effort - simply call us with your requirements and we will invoice you with 30 days free credit, subject to status.
- Account Application forms can be found on pages 461 and 462.



## Mouthpieces

- Suitable for use with all Vitalograph and CareFusion spirometers, and also with standard peak flow meters

FROM  
**£4.20**  
SEE PAGE 370  
FOR MORE  
DETAILS



## Finger Pulse Oximeter

- Shows your body oxygen level and heart rate in few seconds, anywhere and anytime

**£45.00**  
SEE PAGE 332  
FOR MORE  
DETAILS



## Blood Pressure Unit

- Precise easy to read dial

**£34.95**  
SEE PAGE 422  
FOR MORE  
DETAILS



## Digital Thermometer

- 30 second result

**£3.55**  
SEE PAGE 444  
FOR MORE  
DETAILS



## Ear Thermometer

- 1 second result

**£13.55**  
SEE PAGE 446  
FOR MORE  
DETAILS



## 8 Ply Gauze Sponges

- Non sterile
- Pack of 100

**£2.00**  
SEE PAGE 39  
FOR MORE  
DETAILS







### Paediatric Stethoscope

**£9.50**  
SEE PAGE 434  
FOR MORE  
DETAILS



### Maxima Stethoscope Dualhead Adult

**£29.95**  
SEE PAGE 434  
FOR MORE  
DETAILS

- Choice of colours



### Infant Stethoscope

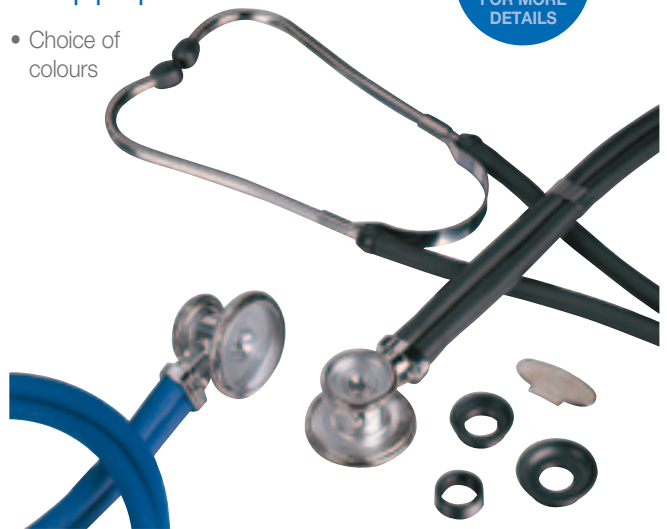
**£9.50**  
SEE PAGE 434  
FOR MORE  
DETAILS



### Maxima Stethoscope Rappaport

**£12.50**  
SEE PAGE 434  
FOR MORE  
DETAILS

- Choice of colours



### Dualhead Stethoscope

- Choice of colours

**£9.50**  
SEE PAGE 434  
FOR MORE  
DETAILS



### Nurse Stethoscope

**£7.50**  
SEE PAGE 434  
FOR MORE  
DETAILS

- Choice of colours





## Disposable Penlights

- Pack of 6



**£7.95**  
SEE PAGE 326  
FOR MORE  
DETAILS

## Urispec™ Diagnostic Test Strips

Testing includes:

- Glucose
- Protein
- pH Ketones
- Blood
- Nitrate
- Bilirubin
- Urobilinogen
- Leucocytes
- Specific Gravity
- Density



FROM  
**£7.70**  
SEE PAGE 94  
FOR MORE  
DETAILS

## Tourniquet

- Jetpull 2 patented clip-system and no metal parts



**£3.00**  
SEE PAGE 285  
FOR MORE  
DETAILS

## Couch Rolls

- Box of 8 rolls, 50m per roll



**£17.27**  
SEE PAGE 63  
FOR MORE  
DETAILS

## C Fold Towels

- Case of 2400 2 ply towels



**£21.15**  
SEE PAGE 65  
FOR MORE  
DETAILS

## Facial Tissues

- 100 soft tissues per box, 30 boxes per case



**£19.99**  
SEE PAGE 64  
FOR MORE  
DETAILS



## Eurosept Hand Disinfectant Liquid

- 250ml
- 1 litre
- 5 litre



FROM  
**£3.43**  
SEE PAGE 41  
FOR MORE  
DETAILS

## Eurosept Hand Disinfectant Gel

- 500ml
- 75ml
- 1 litre
- 5 litre



FROM  
**£3.28**  
SEE PAGE 42  
FOR MORE  
DETAILS

## Eurosept Max Surface

- 1 litre
- 5 litre



FROM  
**£6.92**  
SEE PAGE 47  
FOR MORE  
DETAILS

## Alcohol Swabs

- 150 swabs in reusable container



**£3.43**  
SEE PAGE 40  
FOR MORE  
DETAILS

## Maxima Non-Alcoholic Surface Disinfectant

- Available in wipes, foam or liquid



FROM  
**£13.77**  
SEE PAGE 47  
FOR MORE  
DETAILS

## Eurosept Max Lemon XL Wipes

- HBV/HIV effective within 60 seconds
- Fungicidal effective within 2 min
- Tb effective with 1 min



FROM  
**£2.63**  
SEE PAGE 49  
FOR MORE  
DETAILS

## Alcohol Prep Pads

- Pack of 200



**£3.74**  
SEE PAGE 40  
FOR MORE  
DETAILS



## Surgeons Sterile Latex Powder Free Gloves

- Superior quality latex glove for maximum sensitivity comfort
- Box of 50 sterile pairs



**£32.75**  
SEE PAGE 55 FOR MORE DETAILS

## Tie On Surgical Masks

- Comfortable, triple layer and fluid resistant
- Box of 50



**FROM £5.23**  
SEE PAGE 70 FOR MORE DETAILS

## Criterion Vinyl Powder Free Gloves

- Box of 100 gloves



**£3.84**  
SEE PAGE 60 FOR MORE DETAILS

## White Nitrile Powder Free Gloves

- Protection against Latex cause Type 1 reactions
- Box of 100 gloves



**£6.00**  
SEE PAGE 59 FOR MORE DETAILS

## Latex Powder Free Gloves

- Box of 100 gloves



**FROM £5.38**  
SEE PAGE 57 FOR MORE DETAILS

## Sterile Plasters

- Individually wrapped and sterilised, in boxes of 100



**FROM £3.95**  
SEE PAGE 28 FOR MORE DETAILS